



# The 8th Annual Investor Summit at Sea™

New Orleans, Belize, Isla Roatan & Cozumel  
April 9th - 17th, 2010



## FREQUENTLY ASKED QUESTIONS

Here are the questions we get asked most. Visit <http://realestateguysradio.com/cruise0410/> for more info, or contact Cruise Director MaryLyn at 1-888-489-7723 or [summit@realestateguysradio.com](mailto:summit@realestateguysradio.com).



### What is a cruise like?

In a word: AWESOME! If you've never cruised before, you're in for a special treat! A cruise is unlike any other form of vacation or business conference. It's like checking into a 4+ star hotel in Las Vegas, except you unpack once and your hotel takes you from destination to destination. There's gourmet food, first class shows and entertainment, a vibrant night life, casinos, swimming pools, group activities, in-room movies, fitness and spa facilities, bars, shops (duty free!) and more! Plus a large and attentive wait staff that are eager to cater to your every need. And of course, there's sunshine and beautiful ocean views by day and warm star lit skies at night.



### What about sea sickness?

Unlike a little fishing boat, a cruise ship is a huge vessel that is relatively unaffected by all but the strongest waves. Of course, it is on the water and gently sways any time it's at sea. Hardly any of our attendees over the years have had any problem, but each individual is different. There is an on board doctor and infirmary with anti-motion sickness remedies including over-the-counter medications, patches and wristbands which have helped hundreds of thousands of cruisers enjoy their experience over the years. If you are concerned, we recommend you visit with your own physician to find out what type of stronger remedies might be appropriate for you.



### How much time will I spend in classes?

There is a kick-off session and orientation in New Orleans the morning before we board. On-board classes are held on the days we are sea (between ports). We will provide approximately 25 hours of classes, seminars, workshops and roundtables. How much or how little you attend is up to you. Come to them all or attend only those of most interest to you. There will also be at least one optional educational real estate field trip. Plus there will be group parties and other opportunities to get to know the speakers and other attendees. We'll work hard, but we'll play hard too! For more information, visit <http://realestateguysradio.com/cruise0410/itinerary/>.



### What topics will be covered?

Each year our educational content varies based on availability and current events. This year we have arguably the most compelling faculty we've ever had! *Rich Dad Advisors* **Wayne Palmer**, **Garrett Sutton** and **Ken McElroy**; plus international real estate developer **Beth Clifford**, and of course **Robert Helms** and **Russell Gray**—plus a few others! All are busy fine-tuning their presentations and you'll receive a complete class schedule prior to boarding. Sessions will include training on creative financing using private notes and equity exchanges, asset protection strategies for real estate investors, market selection and property due diligence, principals of successful real estate syndication and much more!



### What is there to do in port?

Every port is a new and different experience! This year, we're traveling to Belize, Isla Roatan and Cozumel. The cruise line will have a over 50 different pre-arranged shore activities to choose from! Examples include guided sight seeing tours, shopping; snorkeling, diving, fishing, and water sports such as para-sailing, wind-surfing, jet-skiing, and so much more! Plus, The Real Estate Guys will have an optional field trip in Belize and a beach party in Cozumel. These are great opportunities to get to know the faculty and other attendees.



### Should I bring my children?

This is really a two part question. The first part is: do I *want* to bring my children? If you don't want to use this as an opportunity to get a break from your kids, then the remaining question is: will the kids enjoy it? Based on our past kid cruisers, ABSOLUTELY! From toddlers to teenagers, Carnival has a ton to offer young people. We've had many of our students bring their kids and they all loved it! There are organized, supervised activities designed especially for kids. There are age appropriate clubs, gaming facilities, and meal choices. There are even babysitting services for the little ones, so parents can focus on classes or adult activities.



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### ? What about kids' pricing?

We have big discounts for kids, but it can be a little confusing. Here's the deal:

- A child is anyone age 17 and under and must room with at least one adult.
- A child rooming with two adults in the same cabin is \$699.
- A child rooming with only one adult, pays \$899 for an inside stateroom; \$999 for an ocean view stateroom; or \$1199 for a balcony (but the adult will receive the double occupancy price, which is \$1000 discount from single occupancy!)

Confused? Give us a call at 888-489-7723 and we'll help you figure it out!

### ? What should I wear?

Casual attire is in order during the day. The Real Estate Guys usually run around in shorts and casual shirts. However, there are two formal nights, so bring your tux and evening gowns! On the other evenings, gentlemen's attire ranges from sport coat and tie to casual wear. No swimwear or workout apparel is permitted in the dining room, but long pants and casual shirts are appropriate. Ladies can wear dresses, or pant and blouse combinations—again, no swimwear or workout apparel in the dining room! Though the weather is almost always warm and clear, evenings can get cool—and occasionally moist, so a light sweater or coat would be wise. In ports, extreme casual is the order of the day! Be sure to bring sunscreen, sunglasses and (if you're extra sensitive) a sun hat.

### ? What about food?

The quality and quantity of the food on the cruise ship is incredible! In addition to the formal dining rooms for breakfast, lunch and dinner, the Lido deck has abundant supplies of a variety of cuisines cafeteria style from early morning until late into the evening. The pizza bar is open 24 hours a day! Plus, you have unlimited room service 24/7. Though the menu is very accommodating to most diets, if you have special needs make sure you let us know in advance. The cruise line is very accommodating.

### ? What's included in the registration? What is not?

Your Summit registration fee covers your entire cruise: stateroom, all on-board meals, port charges and taxes, 24 hour room service, onboard entertainment (music, dancing, shows), as well as your wait-staff gratuities; plus 1 night hotel in New Orleans, group breakfast and educational session on shore prior to boarding, and transportation from the hotel to the port. Also included are all 25+ hours of educational sessions with The Real Estate Guys and the Summit faculty, your Summit workbook and class materials, and some other goodies! Plus there will be two (or more!) hosted cocktail receptions and some special entertainment exclusive to our group. You're on your own to get to and from home and New Orleans, and registration does not include gambling, drinks, shopping, spa treatments, pictures or optional shore excursions.

### ? Which price applies to me?

Pricing is dependent upon stateroom, occupancy, time of registration and whether you're a Backstage Pass Member or Summit Alumni. If you're not a Backstage Pass Member, you can join concurrently and SAVE!

**First, decide which stateroom you'd like.** There are three choices: Inside, Ocean View or Balcony (note: the ship has larger suites on a limited basis, so if you want one of those, please call us for price and availability). To take a virtual tour of each selection, go to <http://realestateguysradio.com/cruise0410/summit2010-registration/>.

**Next, determine your occupancy.** If you are rooming alone, you are single occupancy. If you plan to room with one other adult, then you are double occupancy. Some staterooms will accommodate 3 or even 4 guests. As you might imagine, there's a nice discount when you share a cabin with 2 or more other people. If you are a 3rd or 4th occupant, refer to the downloadable registration form - or call us for help. If you're traveling alone, but wouldn't mind having a same-sex roommate, let us know and we'll do our best to connect you with another Summit attendee so you can both enjoy the double occupancy discount.



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**? Which price applies to me (continued)?**

Now that you know which stateroom you want and what your occupancy is, you can find your standard registration price on our website or on the registration form. If you're a Summit Alumnus or a current Backstage Pass member, you get a \$500 discount! Once again, you can easily go Backstage to take advantage of the discount. Just go to our website and click on the Backstage Pass icon and follow the instructions. It's easy to save \$500!!!

Visit our website for additional information or give us a call at 888-489-7723 and we'll be happy to help you!

**? Are stateroom upgrades available?**

The earlier you register, the more likely you are to be upgraded. Early registrants are sometimes upgraded to higher decks, but not from inside to outside staterooms. A guaranteed upgrade may be available at an additional cost. The Triumph has many balcony rooms available. Prices for suites are quoted upon request. Upgrades are issued at the sole discretion of the cruise line.

**? What if I need to cancel?**

While we realize that life happens and plans changes, we also have hard costs and obligations to the cruise line. If you've signed up and discover that you're unable to attend, the following refund policy applies per person:

Cancellation Date	Cancellation Fee
Before June 30, 2009.....	\$200 per person
July 1 and August 31, 2009.....	\$500 per person
September 1 and October 31.....	50% of registration fee
After January 1, 2010.....	No refund available

An optional Cruise Vacation Protection Plan™ is available, which covers trip cancellation, interruption or delay for specific reasons, as well as additional baggage protection and medical expense coverage. Policies range in price depending on the coverage. Please contact our cruise director, MaryLyn, for further information.

**? What are my payment options?**

An advance reservation deposit of \$600 per person will hold you spot with the full balance due by November 1, 2009. After this date, registrations must be accompanied by payment in full. Payments can be made by Visa, MasterCard, Discover, American Express or check or money order payable to *The Real Estate Guys Investor Summit*.

**? Do I need a passport?**

Yes! ALL passengers, including children, MUST have a valid passport in order to board the ship. If you don't have one and you need help, give us a call at 1-888-489-7723.

**? How do I get to New Orleans?**

You are responsible for making appropriate travel arrangement to arrive in New Orleans no later than Friday evening. Your Summit registration includes a room at the hotel in New Orleans which we've reserved for our group. Please let us know when and how you plan to arrive.

**? How do I get to and from the ship to the hotel or airport?**

Since we don't know when or how you will arrive, you will be responsible for getting to the hotel on Friday. Once you're at the hotel, we will have group transportation provided to get you from the hotel to the pier on Saturday in time for embarkation. However, when we disembark the ship upon our return, since everyone will have different departure point and times, you will be in your own. Once you are registered, we will be providing additional detail about various options available to you.



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**How soon should I register?**

Don't wait until the last minute! As soon as you know you're committed to coming, sign up right away! Due to meeting facility limitations, space is limited. The best upgrades typically go to the early registrants. Also, if we have more signups than spaces for the optional real estate field trip in Belize, then spaces will be assigned based on your Summit # (the order in which you signed up).

**Visit our website to download a registration form or call us at 1-888-489-7723**

**Don't Miss the Boat!**